

Sanad for Alternative Parental Care Fundraising Specialist

ABOUT SANAD	Sanad for Alternative Parental Care is a non-profit organization, yet acts as a social enterprise, is registered under the Ministry of Social Solidarity (MoSS) since 2008. Our Vision: A world where orphans shape their future. Our Mission: Strengthening the alternative parental care system through standardization, research, certified training, and advocacy, so that every orphan to realize his uniqueness and potentiality. Since its foundation, Sanad has been introducing innovative solutions based on a transformation approach to reform orphanage care in Egypt and ensure a better future for children and youth raised in care homes. Yet, in 2016, Sanad extended its efforts to include another form of alternative care which is foster/alternative families (Kafala) by joining the Higher Committee of Alternative Families at MoSS. Sanad created a breakthrough in the field of orphans care by developing Quality Standards for Alternative Care within care homes for children and youth without parental care and advocating for mandating these standards nationwide which was accredited and mandated by the Ministry of Social Solidarity in June 2014. Sanad's projects and programs are driven from its long-term strategic objectives (2024-2030): 1. Providing technical support to enable the transformation of care-homes' system from institutional care to semi-family care. 2. Qualifying foster families to be capable of raising children deprived of parental care. 3. Preparing qualified cadres to work within the alternative care system. Developing mechanisms of sustainability and ensuring the quality of the alternative care provided in all its forms. 3. Gaining the support of the private sector and the civil society to advocate for equal opportunities for all care leavers. 4. Raising the institutional and the technical efficiency of civil society organizations and the private sector to empower care leavers socially and economically. Sanad was recognized as one of the best six practices worldwide to improve the living environment by Dubai International Award, was selected as the best project under the Humanitarian Category in the Arab Region by MBC Hope in 2014, was recognized by Prince Mohamed Bin Fahd Prize for Best Charity Performance in 2017 in the Arab World and received Misr El Kheir Foundation "Social Pioneers Prize" in 2020 for its effort in implementing the fourth goal in the SDGs "Quality Education."
REPORTS TO	Business Development & Partnerships Manager

DUTIES & RESPONSIBILITIES

Donor Research & Opportunity Scanning

1. Research institutional donors, corporate CSR programs, and regional funding opportunities.
2. Maintain a tracker of active and potential donors, deadlines, and submission schedules.

Proposal Writing & Reporting

3. Draft high-quality proposals, concept notes, and donor reports in coordination with Programs, PMO, and Finance.
4. Ensure all submissions are compliant with donor requirements and formats.

Campaigns & Fundraising Initiatives

5. Support the design and implementation of corporate fundraising campaigns, giving days, and donor events.
6. Coordinate logistics and outreach in collaboration with the Marketing team.

Donor Relations & Compliance

7. Maintain donor communication records, agreements, and correspondence.
8. Support grant monitoring and donor reporting processes.

Income Diversification & Innovation

9. Explore new income streams including social enterprise models (e.g., training, advisory, toolkits).
10. Assist in developing business plans and pricing strategies for earned-income initiatives.

JOB REQUIREMENTS

- Bachelor's degree in Development Studies, Marketing, Business Administration, or related fields.
- 3–5 years of experience in fundraising, proposal writing, or donor management in nonprofit, social enterprise, or CSR settings.
- Strong writing and editing skills in Arabic and English.
- Familiarity with donor databases or CRM tools is a plus.

CORE COMPETENCIES

- Proposal Development
- Analytical Thinking
- Deadline Management
- Relationship Management
- Innovation
- Coordination & Collaboration

- Cultural Awareness

TO APPLY

- [Application Form](#)

Note: We'll be in touch with those who make it to the shortlist for interviews. Appreciate your interest!